

# **RSUPPORT COMPANY PROFILE**



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# Company

CEO Message

Overview

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Employee Status

Patent Holdings

Business Performance

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# CEO Message

At the beginning of the global remote market in 2001, RSupport was established with independently-created remote control technologies and products.

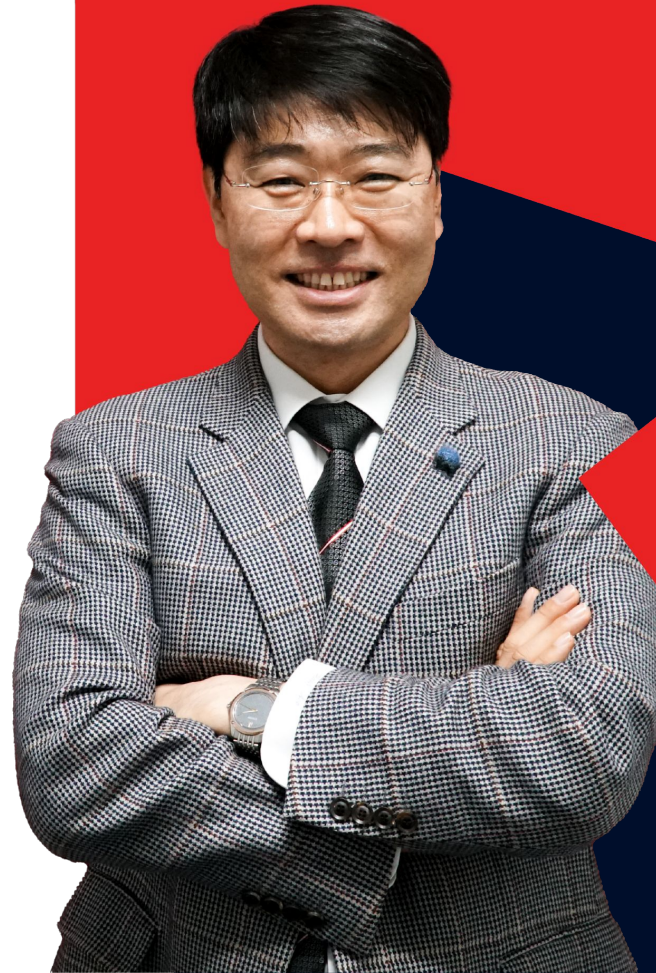
As a leading remote support provider, creating new value to businesses and delivering optimal solutions for our customers is at the heart of what we do at RSupport.

To this end, we invest more than 20% of our sales revenue in R&D every year and maintain research personnel more than 50% of the total manpower.

Our goal of becoming a “world-class IT giant” has driven us to embark overseas markets and dedicate ourselves to build even more reliable solutions. As a result, we have gained the trust and confidence in the conservative market like Japan and continued to develop our products by collecting references in various industries at home and abroad.

As we strive to play a pivotal role in an ever-changing world, we will pursue our highest aspirations and ambitious goals to provide advanced remote IT solutions in the global market.

CEO Seo Hyungsu



# Overview



The New Global R&D Center

|                                   |                                                                                                                                                                                        |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Company                           | RSupport Co. Ltd.                                                                                                                                                                      |
| CEO                               | Seo Hyungsu                                                                                                                                                                            |
| Capital                           | USD 41M (June 2023)                                                                                                                                                                    |
| KOSDAQ Listing                    | January 07, 2014 [A131370]                                                                                                                                                             |
| Established                       | November 06, 2001                                                                                                                                                                      |
| Employees                         | 360 (Including overseas offices, as of June 2023)                                                                                                                                      |
| Head Office<br>&<br>Branch Office | <p><b>Head Office</b><br/>10 Wiryeseong-daero, Songpa-gu, Seoul</p> <p><b>Japanese Office</b><br/>東京都港区虎ノ門1-2-20第3虎の門電気ビル</p> <p><b>Chinese Office</b><br/>北京市朝阳区阜通东大街6号方恒国际A座2708</p> |
| Business Areas                    | Software Development and SCM<br>(Remote support and control, collaboration solutions)                                                                                                  |



# History Timeline

## The Global Pioneer & Leader

### 2001 - 2005

Started a SaaS company

**2001**

- Established RSupport

**2002**

- Launched web-based PC remote support

**2004**

- Selected as an exporter
- RemoteCall won the Top 100 Outstanding Patent Award

**2005**

- Started supplying to KT Bizmeka, Toshiba and NTT Data

### 2006 - 2010

Pioneered the global market

**2006**

- Opened Tokyo office, Japan
- Launched RemoteView for mobile

**2007**

- Supplied to the U.S. Department of Defense

**2009**

- Set up foreign subsidiaries in New York, USA and Beijing, China

**2010**

- Released RemoteView 5.0 Mobile for iPhone and iPod Touch

### 2011 - 2016

Expanded businesses globally

**2011**

- Introduced RemoteCall+Mobile Pack for KT, LGT, LG Electronics, POSCO
- Started supplying to SK Telecom

**2012**

- RemoteCall+Mobile Pack collaborated with Japan's NTT Docomo and Sweden's DORO
- Started supplying to NTT Japan

**2014**

- Released Mobizen & RemoteCall 6.0

**2015**

- Supplied RemoteCall to Top 5 mobile manufacturer in China

**2016**

- A video identification solution RemoteCall+Face topped in the financial sector

### 2017 - Present

Became a leading supplier

**2017**

- Launched RemoteCall+Mobile Pack

**2018**

- Launched RemoteMeeting

**2020**

- Released movable conferencing booth Colabox
- RemoteMeeting acquired GS certification

**2021**

- Signed MOU with LG Electronics for global business cooperation in video conferencing solutions
- Launched One: Quick RemoteMeeting
- Acquired GS Certification Grade 1 for RemoteCall

**2022**

- Acquired GS Certification Grade 1 for RemoteView
- Launched RemoteViewBox

**2023**

- NTT Japan built online hospitality system with RemoteVS
- Public Procurement Service recognized RemoteMeeting as an innovative product

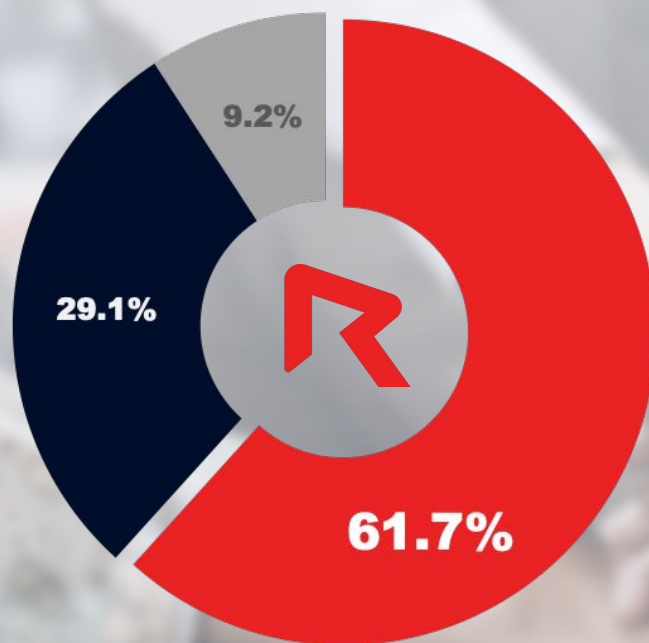
Remote Support

Remote Control

Remote Communication

# Employee Status

R&D Oriented Workforce |



Research & Tech

**222**

Business

**105**

Management

**33**

|          |     |
|----------|-----|
| R&D      | 74% |
| Engineer | 13% |
| QA       | 13% |

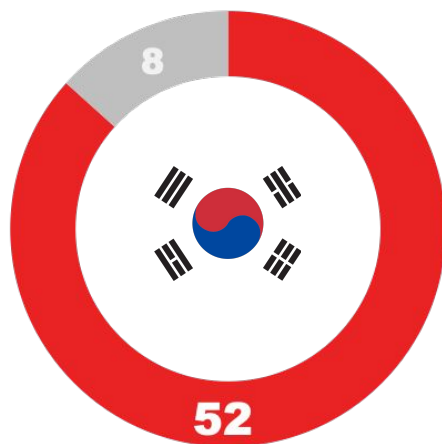
\*As of June 2023  
(Including overseas offices)

# Patent Holdings

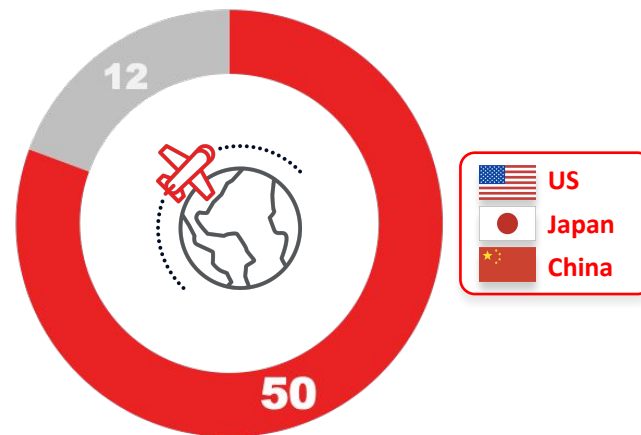
Unrivalled Technology |

Registered and applied for 120+ domestic and foreign patents, including the **world-first patented** 'mobile device remote control' technology

Domestic Patents



Foreign Patents



■ Registered ■ Pending

\*As of June 2023

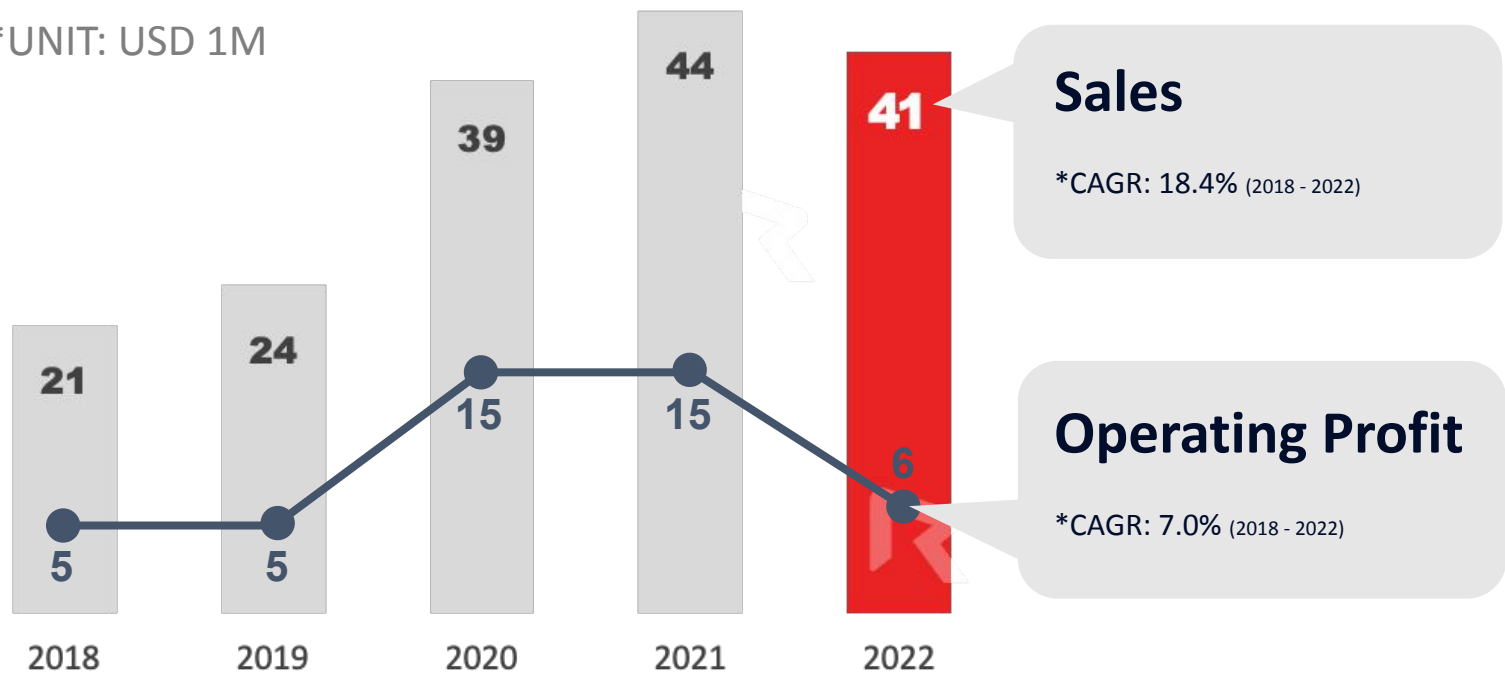


# Business Performance

Solid and Stable Growth

## Sales & Operating Profit

\*UNIT: USD 1M



# Awards & Recognition



## Awards

Performance & Technology

- 2022 Excellence Award in the 9th Korea Software Quality Awards
- 2022 Chairman's Award at AI Korea (Trade, Industry, Energy, SMEs, and Startups Committee)
- 2020 Industrial Packaging Award** (Ministry of the Interior and Safety)
- 2020 Recognized as the World-Class Product** (MOTIE)
- 2020 Ministerial Award in the 7th Korea SW Quality Awards (Ministry of Science and ICT)
- 2019 Awarded in the 2019 Korea Mobile Awards (Ministry of Science and ICT)
- 2017 Grand Prize in the 4th Industrial Revolution (Korea Commercial Software Association)
- 2012 Presidential Award at the 49th Annual Trade Day (KITA, MOTIE)
- 2012 Awarded from the Minister of Trade, Industry and Energy (MOTIE)

## Recognition

Transparent & Responsible

- 2022 Youth-Friendly Small Giant Company for 7 consecutive years** (MOEL)
- 2021 Ministerial Award in the 2021 Best Workplaces in Korea** (MOEL)
- 2019 Ministerial Award in the 2019 Best Workplaces in Korea (Ministry of SMEs and Startups)
- 2017 The Best Software Companies to Work (Ministry of Science and ICT)
- 2016 The Best Software Companies to Work (Korea SW Industry Association)
- 2014 The Best Software Companies to Work (Korea SW Industry Association)
- 2013 Awarded as an Exemplary Taxpayer** (NTS Seoul Regional Office)

# ESG Management Vision

ICT Innovations Contributing  
to Create a Sustainable Society

## Cooperation & Sharing

- **Cooperate with charities serving the marginalized**  
Donated products to 'Beautiful Store'
- **Cooperate with international relief organizations**  
Signed a technology partnership with 'Good Neighbors' and served solutions to 'Compassion Korea'
- **Educate the digitally underprivileged**  
Signed MOU with 'National Information Society Agency'

## A Win-Win Relationship

- **COVID-19 Pandemic**  
Provided video conferencing tool for online classes at 569 elementary, middle, and high schools nationwide, and 3 types of non-face-to-face solutions for 4,500 SMEs at no cost
- **Natural disaster**  
Helped recover heavy rain-induced Kumamoto Prefecture in Japan (2020)



## Foster Future ICT Talent

- **Free solutions for online classes**  
Signed MOU with 'Smart Education Society'
- **Digital textbooks and smart classes**  
Signed MOU with Daegu Wangseon Middle School
- **Career exploration opportunities for youth**  
Participated in a tour of giant SMEs hosted by the Ministry of Employment and Labor

## Protect The Environment

- **Fund research institute for decarbonization**  
Provided financial support to the World Resources Institute, a global research organization committed to reducing emissions

02

# Business



Our Core Value

Global Service Infrastructure

Business Portfolio

Main Products

B2C Products

Major Customers

# Our Core Value

Remote Technology Accelerating Customer Growth |

“ **RSUPPORT**, Our Commitment to Make Your Business a Success ”



Rapid

Usability



Remote

Accessibility



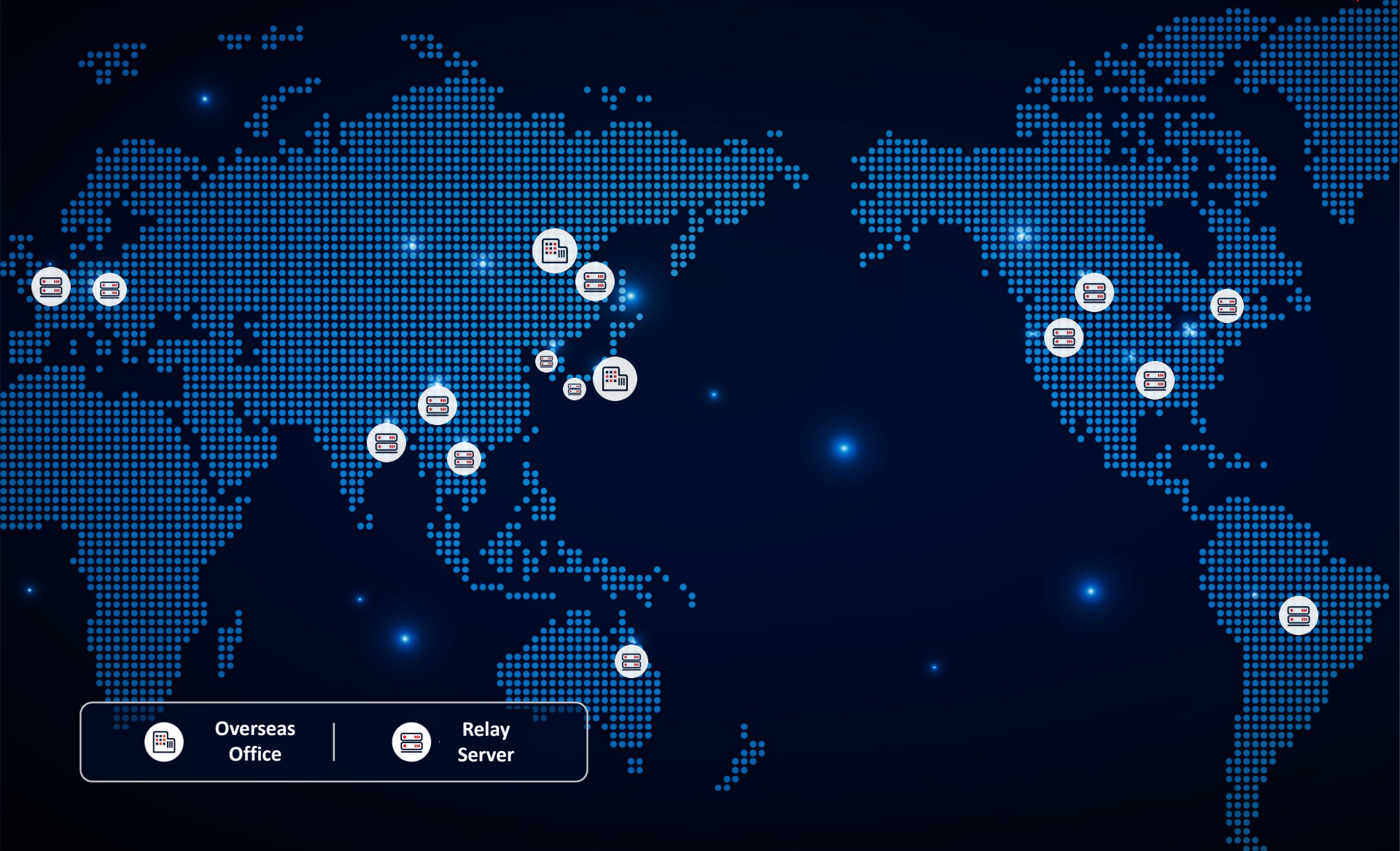
Reliable

Stability



# Global Service Infrastructure

Stable connection on solid global infrastructure  
Relay servers built on edges worldwide



# Business Portfolio

## Customer-driven Product Lines



**R:RemoteCall**

**R:RemoteCall** + mobile pack

**R:RemoteCall** anywhere



**R:RemoteView**

**R:RemoteView** SE

**R:RemoteView**BOX

**R:RemoteWOL**



**RemoteMeeting**

RemoteMeeting**BOX**

**COLABOX**

To meet the needs of our customers, we provide the right products and methods for your business and infrastructures



**SaaS (ASP)**



**On-Premise**

**Software/SDK**  
**Hardware**

# Main Products 1. RemoteCall

Easy and Fast Remote Support

RemoteCall is a remote support solution that enables instant remote access to a customer's device on a web browser or dedicated software to remotely diagnose and assist with troubleshooting problems. Businesses apply this solution in various ways- remote support for PCs and mobile devices, along with visual support for real-time onsite sessions and non-face-to-face identification.



## Supported operating systems and mobile devices

Such as Windows, macOS X, Linux, Android, iOS, and other operating systems and web browsers are available



## Flexible and efficient remote support method

Such as web-based remote support, Agent program, and SDK (which links a customer's mobile app)

## Types of RemoteCall

**RemoteCall** Remote support for computers

**RemoteCall + mobile pack**

Remote support for PCs and mobile devices

**RemoteCall anywhere**

Onsite support and non-face-to-face identification

## Use Case



### Power Plant

Operate and manage internal system



### Bank

Provide customer consulting services



### Manufacturing Call Center

Provide customer care & warranty service for products



### Japanese Network Operator

For smartphone security option



### Insurance Company

Examine the accident site and accept the case



### Construction company

Inspect the construction site and give instructions





# Main Products 2. RemoteView

Secure Remote Access and Control

RemoteView is a remote access and control solution that enables complete authority and management of remote workstations. It is a security reinforced software, which is particularly preferred in remote work environments and in various industries to administer remote terminals.



## Fast and seamless remote control in real-time

Our proprietary technology minimizes CPU occupancy and enables uninterrupted remote control in real-time



## Strong security

Such as AES 256-bit encryption, SSL communication encryption and various security management functions

## Types of RemoteView

**R:RemoteView** Remote access · remote work controls

### R:RemoteView SE

A security-enhanced remote work solution

### R:RemoteViewBOX

A device for remote control without software installation

### R:RemoteWOL

A remote-control power switch for computers

## Use Case



### Financial Institution

For remote work



### Medical Device Manufacturer

Manage healthcare institution systems



### IT Developers

For remote work



### Theater

Manage unmanned kiosk for ticket sales in cinemas



# Main Products 3. RemoteMeeting

All About Business Communication

RemoteMeeting is a web video conferencing solution that can be directly accessed from any web browsers or mobile devices, without downloading any plugins or software.



## User-friendly design

Intuitive user environment (UI/UX) is designed to be easily perceived and navigated by users, especially the patented Lounge feature.



## Various features based on the latest technology

AI-powered collaboration functions are available including moderator mode, remote control, drawing, screen/file sharing, and split-screen.

## Types of RemoteMeeting



**RemoteMeeting**

Video conferencing tool on any web browsers

**RemoteMeetingBOX**

All-in-One device for video conferencing

**COLABOX**

Movable multi-purpose conference booth

## Use Case



### Public Enterprise & Institution

For communication with affiliated organizations, and civil service



### Manufacturer

Communicate with outsourced overseas factories



### Corporation & Organization

For important corporate events, communication, shareholders' meetings, and partner training



### Secondary School & University

For online classes, interviews, and parent meetings





# B2C Products

## A Personal Media Platform



**Mobizen** is the ultimate personal media platform that allows anyone to easily record, live-stream, and broadcast without setting costly broadcasting equipment or program. Special skills are not required to create, edit, and transmit content with Mobizen in any environment.

### Types of Mobizen

#### *Mobizen Studio*

A web-based live streaming studio

- Recording, background designs and music, live chat
- **RTMP** streaming to YouTube and Twitch

#### *Mobizen Screen Recorder*

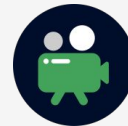
A screen recording app for Android

- Screen recording and capture, internal sound recording, editing, and sharing
- **8.1 million users worldwide and 260 million cumulative downloads** (As of August 2022)

## A Screen Recording Software



With **liteCam HD**, all types of videos (games, and video footage) that are played on computer can be recorded in Full HD 1080P resolution. Its features include recording, adding text, preview, as well as a mouse pointer and drawing tools to clearly convey and highlight the message.



### Video Recording

Save videos in different formats



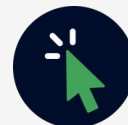
### PIP (Picture-in-Picture)

Record a video and the speaker's face simultaneously



### Drawing

Use a collection of tools to draw, color, and add effects



### Mouse Pointer

Add on-screen highlight effect

# Major Customers

Recognized by 20,000+ Clients over 24 Countries

## Manufacturer (PC, mobile, etc.)

**SAMSUNG**  
**SONY**

**LG전자**  
**TOSHIBA**

**DELL**  
**HUAWEI**

**lenovo**  
**ALCATEL**  
mobile phones

**FUJITSU**  
**doro**

**SHARP**  
**1+ ONEPLUS**

## Network Operator

**SK telecom**

**LG U+**

**kt**

**NTT docomo**

**bouygues**

**CEST CENTRAL WIRELESS**

## Financial Service

**KB 국민은행**  
**한화투자증권**

**신한은행**  
**MIRAE ASSET**

**우리은행**  
**KB 손해보험**

**IBK기업은행**  
**KB bank**

**농협**  
**kakaobank**

**KEB 하나은행**  
**SOMPO JAPAN**

## Public

**행정안전부**  
**NPS 국민연금공단**  
National Pension Service

**국세청**  
**한국관광공사**  
KOREA TOURISM ORGANIZATION

**경찰**  
**LH 한국토지주택공사**

**대한민국 국방부**  
Ministry of National Defense  
**서울특별시**

**금융감독원**  
FINANCIAL SUPERVISORY SERVICE  
**고양도시관리공사**

**금융결제원**

## Commercial Business

**posco**

**AhnLab**

**HANCOM**  
한글과컴퓨터

**오뚜기**

**DAEWOO**

**Pulmuone**